

# ALWAYS GOING

THE JOYFUL OVERFLOW  
OF EVERYDAY EVANGELISM



ANDREW STEIER

Many evangelism books are like fad diets—they serve up a faith-sharing method that you work hard to put into practice but give up on when things get tough. *Always Going*, however, points readers to a lasting lifestyle change in which the gospel spills out naturally, in both word and deed. This book kicks guilt to the curb, freeing and equipping Christians to joyfully live out their mission to populate God's eternal kingdom by conversationally sharing the good news in their circles of influence. I guarantee there's no better way to live!

**Greg Stier** | Founder and visionary of Dare 2 Share Ministries

Andrew Steier has written a powerful book about the value of living with an outward focus as we are *Always Going*. He has framed evangelism in a developmental way that will help every person. You will enjoy the illustrations and the easy-to-read format while learning simple ways to improve your ability to share Christ with those God brings into your life. I highly commend this book to you!

**Dr. Dann Spader** | Founder of Sonlife Ministries and Concentric Global; author of *4 Chair Discipling* and *Live Like Jesus*

*Always Going* crosses the spectrum from removing the pressure of sharing your faith to compelling you to speak up! Andrew Steier engages your heart and mind through relatable stories to help you better understand the gospel and provides practical next steps to share it with others. Change your mindset about evangelism, embrace your calling to make disciples, and read this book!

**Dr. Susan Freese** | Author of the award-winning book, *Your True Story: The 50-Day Essential Guide to Your New Life with Jesus*; founder of All In Ministries International

A generation of Christians have lost their passion to share the good news of Jesus Christ with their neighbors and the nations. *Always Going* provides a clear road map to understanding the eight simple but critical steps for every follower of Christ to gain the confidence to share the greatest truth for all mankind everywhere they go. After 20 years as a youth pastor, this book is one of the best I've ever read to help students and adults walk through the process of igniting a daily rhythm of sharing the gospel "as they go." Thank you, Andrew, for answering the Lord's call to be a voice in this generation to remind us of the urgent mission we, as believers in Jesus, have been commanded to live out. I wholeheartedly recommend this book to every church, youth group, pastor, and fellow Christian I know. We don't have time to waste, let's always go!

**Dan Elkins** | Executive Pastor of Next Gen-Students at Northland Church, Orlando, FL

I highly recommend Andrew Steier's insightful book on sharing the gospel. This transformative guide delves deep into understanding evangelism at a profound level, encouraging readers to embrace an outward-focused life. Steier masterfully explores the essential elements of being rooted in the gospel, experiencing heart transformation, and confidently recognizing how God uses us. He emphasizes the importance of celebrating every gospel conversation, making this book a vital resource for anyone committed to sharing their faith.

**Bob Bumgarner** | Lead Missional Strategist of First Coast Churches, Jacksonville, FL

Steier weaves clear teaching and engaging stories together to remind us that our love for God and others overflows from us so that we share the gift of God's love with the lost. Evangelism stems from what is inside of us—love, truth, and grace—all things the lost need from us. *Always Going* is a great reminder that evangelism comes from our love and relationship with the Father.

**Stefanie Nicholson** | Founder of Here2There Ministries

Too often, Christians approach Jesus' Great Commission with the same demeanor as passengers during an airplane's oxygen mask demonstration: half-listening, somewhat apprehensive, and secretly hoping they won't have to act on it. In *Always Going*, Steier focuses on the fact that we can serve others effectively only after ensuring our own spiritual well-being. This book is like a much-needed instruction guide to changing lives, starting with your own. It will captivate your attention and ignite a passion for sharing the gospel!

**Paul Nather** | 19-year pastor at Century Baptist Church, Bismarck, ND; Steier's former youth pastor

I found myself growing more excited with every chapter of this brilliantly crafted book on evangelism. *Always Going* is much more than a title—it is a significantly meaningful mission. Andrew seamlessly weaves the intricate fabric of doctrine, theology, and practical application into a thoroughly engaging and thoughtfully compelling must-read. This book belongs on the shelf of every believer.

**Phillip Van Lear** | Men's ministry leader; trained *Always Going* GO Leader; author; motivational speaker; actor

Having known Andrew for years and watching him grow from a local church youth pastor to a man on a multi-church mission, I have observed two things. Andrew is an authentic and bold visionary in his love for God's people and those not yet God's people. I was not surprised to see that authenticity and vision on every page. In fact, this book is as much an autobiography of Andrew as it is a call to the church to be *Always Going*.

**Wes Slough** | 35-year pastor; founder of Slough Ministries International; 25-year trainer of pastors and church-planters around the world

I've seen thousands of graduates go on to live lives of adventure, intentionality, or passion. I have rarely seen a student combine all three. Andrew Steier has the "it" factor of adventure, intentionality, and passion. I named my son after Andrew in the Bible, who was definitely an evangelist and brought people to Jesus. I am not surprised that Andrew Steier has the same first name! He has a plan and purpose to mobilize people to share their faith—always on mission, always going, always sharing the good news of Jesus. I encourage you to pick up *Always Going* and take it to heart. It could change not only your life but the lives of others for eternity.

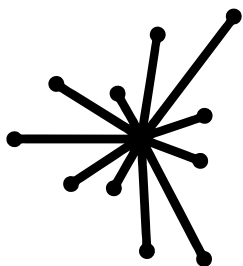
**Dr. David Olshine** | Director of Youth Ministry, Family, and Culture at Columbia International University; author of *The Mystery of Silence*

No matter how deep you venture into *Always Going*, marking up every page or simply glancing through the eight elements, you will gain a more biblical understanding of how God intends for His people to reach the lost. I am both called and inspired to reflect on what God has done for me and how His love overflows from me as I reach others—not viewing people as projects but living a life of loving outreach. Knowing that I can celebrate every gospel conversation is immensely comforting, and I feel ready to expand the Kingdom of God.

**Ethan Binns** | High school senior; trained *Always Going* GO Leader

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OF EVERYDAY EVANGELISM



ANDREW STEIER

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The Joyful Overflow of Everyday Evangelism

Andrew Steier

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Every purchase goes toward challenging, equipping, and sending believers to live with an outward focus.

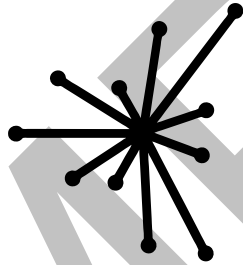
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# INTRODUCTION



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## OF FAITH AND FOOTBALL

I love watching football—American football, to be clear, not the more appropriately named game that actually uses *feet* to advance the ball. I’m in awe of how a seemingly normal human can throw an oblong ball sixty yards to a teammate running Olympianly fast, chased by a third guy determined to stop it all from happening. I’m mesmerized when I see it all come together.

It’s easy to picture this scene, after seeing it so many times, and think, “This—this is football; superhumans

performing impossible tasks, cheered on by 60,000 wild fans.”

We see the moment—the product. What we *don't* see is the father who tossed a ball to his son for the very first time twenty years ago. We don't see the years of training, all the times these athletes chose a salad over a burger, or the late nights studying film. We don't see the coaches, the weight room, or the thousands of times that same play went wrong in practice. Our eyes are fixed on the *product*, not the journey.

It's not hard to see evangelism in the very same way. Just like the word *football* conjures images of screaming fans and touchdown dances, the word *evangelism* makes us picture a specific moment or event—a product. No wonder we get nervous whenever someone mentions sharing the gospel. It's one thing to *know* the basics and a simple method or two, but a completely different thing to regularly *share* what we believe with the people we love in a way that isn't awkward, judgmental, or forced—not to mention how scary it can be! We feel unqualified, ill-equipped, or unworthy, much like I would feel if asked to throw the final pass in the Superbowl.

I've watched these thoughts decimate the motivation and confidence of too many Bible-believing, church-attending, Christ-loving people. One thing is clear: There is a problem with the way many Christians view evangelism—a negative stigma that sends a shiver down our spines and keeps our lips sealed.

But what if we've gotten it wrong? What if I told you

that evangelism is not what we've made it out to be—that the paralyzing fear of awkward conversations or blatant rejection is completely understandable because we've misunderstood something about God's mission to reach the lost?

What if all those who have actively avoided or given up on sharing their faith considered simply putting their helmets back on and showing up for practice? No Superbowl, no audience, just a Cobb salad and some jumping jacks. Well, if that was the case, I think we'd have a few more evangelists on our hands, don't you?

Take you, for instance. By even reading this, you are deciding to take your next step of faith—equipping yourself to join God's mission. You are looking outside the walls of your own personal faith toward others who need to hear the life-changing message of Jesus. You're also responding to the Great Commandment (*Matt. 22:36-40*) and the Great Commission (*Matt. 28:18-20*)—to love the Lord your God with everything you have, to love your neighbor as yourself, and to go make disciples. You're either getting into the game for the very first time or getting back in the game after a few quarters on the bench.

What follows isn't just another method or trick to add to your evangelistic arsenal. It's an outward-focused *worldview* that will have you looking for gospel conversations with anyone, at any time, and anywhere—a fresh lens to help you see yourself and others as God intended.

Without a proper outward-focused worldview, evangelism becomes a task, a product, or a destination. What was

intended as an everyday overflow mutates into an obligatory event—a job rather than a joy.

Instead of focusing on the finish line, let's take some time to understand evangelism on a deeper level, looking at what comes *before* each gospel conversation. Let's develop confidence and boldness in our witness while simultaneously growing closer to God.

On this journey, you will encounter what I like to call the *elements of an outward-focused life*:

- The Gospel—Am I rooted in the gospel?
- The Heart—Has my heart been transformed?
- The Life—Does my life reflect what I claim to believe?
- The Lost—Am I motivated to reach others?
- The Gap—Am I hesitant to share the gospel?
- The Role—Am I confident in how God uses me?
- The Plan—Is my preparation fueled by love?
- The Win—Am I celebrating every gospel conversation?

These eight elements work together to strengthen our dependence upon God *and* propel us toward those who don't know Him. They are the salad, the bench press, and the long hours of practice that help us grow at the right pace, even if it isn't the easiest or quickest. When we see evangelism rightly—as an overflow—and when we take time to develop an outward-focused worldview, we'll find ourselves seeking out gospel conversations because it's *who we are*, not just what we do.

Thank you from the bottom of my heart for being bold enough to take your next step of faith. Thank you for be-

ginning the journey that will lead you toward a dark world with the light of the gospel. Now grab your helmet because practice just started.

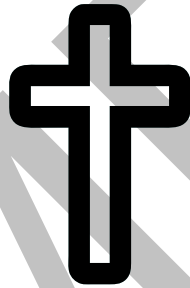
Andrew Steier  
Founder  
Always Going

#### ASK YOURSELF

- What images and emotions come to mind when I hear the word *evangelism*?
- On a scale of one to ten, how comfortable do I feel sharing my faith?
- How often do I think about the faith of others?
- Have I taken myself out of the game?

# Element One

## THE GOSPEL



*Am I rooted in the gospel?*

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### MISSIONAL MOTORS

Our first stop on the road to an outward-focused life is one that many people pass by. Like the gas station three miles out of town, we don't feel the immediate need to fill the tank so we hurry on our way, destination in mind.

I have spent my fair share of time gripping the steering wheel with white knuckles, praying that the Lord would grant me unlimited unleaded because of my absentmindedness, pride, or poor planning. Gasoline seems like a silly

thing to forget on a road trip, but I bet you've experienced something similar. Whether it's speeding past a gas station, skipping breakfast before a workout, or staying up all night before an exam, it's easy to discount how crucial *fuel* is in our daily lives. Our fixation on the destination, product, or event distracts us from one of the most foundational pieces of a life on mission.

And so, as we slow down and consider the journey, let's begin by asking: If gasoline fuels our cars and protein fuels our workouts, what fuels evangelism? What keeps our missional motors running? What is the thing that both turns and keeps our focus *outward*, toward those who need Christ? You guessed it: *The Gospel*.

### BEST NEWS EVER

The gospel is not a quartet of books in the Bible, it's not a genre of choir music, and it's certainly not a collection of self-help affirmations. The gospel is, quite simply put, the best news we could possibly imagine. In fact, the word *gospel* literally means *good news*. But what is this news?

Author J. Mack Stiles says, "The gospel is the joyful message from God that leads us to salvation."<sup>1</sup> It's news that reminds us of our identity and purpose, helps us make sense of the world around us, and gives us hope for the future.

The gospel both *is* and *isn't* every word in the Bible. Many would argue that the whole Bible communicates the gospel message, and I would agree. Every God-breathed verse is an important thread in the tapestry of God's redemptive

<sup>1</sup> J. Mack Stiles, *Evangelism: How the Whole Church Speaks of Jesus* (Wheaton, IL: Crossway, 2014), 33

## Element Two

# THE HEART



*Has my heart been transformed?*

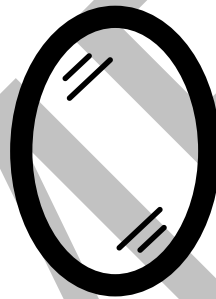
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### SECONDHAND JOY

Life-changing moments are contagious. I can vividly recall the day my best friend got his first vehicle—a black Ford Ranger. I'm not sure which one of us was more excited when he called to tell me the news. I remember pacing in anticipation as I waited for him to pick me up for the first time, the pure joy of cruising around town together, and the freedom of finally having some wheels for ourselves.

## Element Three

# THE LIFE



*Does my life reflect what  
I claim to believe?*

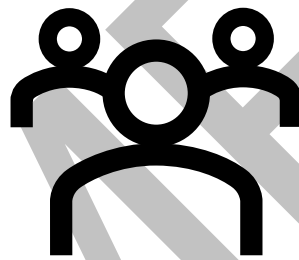
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### UNCONVINCING AMBASSADORS

There are few things more amusing to me than celebrities in TV commercials. From twelve-time NBA All-Star, Shaquille O'Neal, explaining why I need cut-rate car insurance to Grammy-winner and all-around bad boy, Ozzy Osbourne, suggesting I purchase my next TV at Best Buy; I love seeing out-of-place spokespeople.

## Element Four

# THE LOST



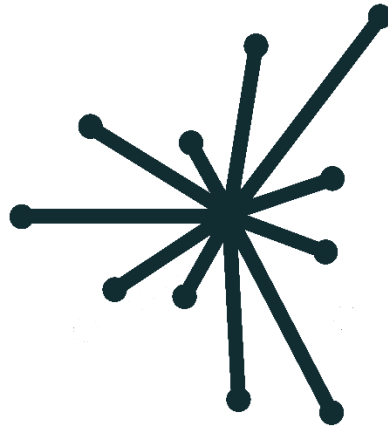
*Am I motivated to reach others?*

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### MOTIVATION MATTERS

I remember stepping on the scale a few years ago and not liking the number I saw. Apparently, working in student ministry surrounded by cheap pizza and pumpkin spice lattes isn't great for the ol' waistline. It was diet time.

My days began to revolve around losing weight. Sugary lattes became boring cups of black coffee, I squeezed in pushups between meetings, and I never missed my hydration goal of a gallon each day. I was motivated with laser



# **ALWAYS GOING**

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Outward-Focused Faith

**WORKBOOK**

ANDREW STEIER

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# WELCOME TO ALWAYS GOING



By even reading this, you are taking an incredible next step of faith—looking outside the walls of your personal relationship with God to those who need to hear the life-changing message of Jesus. You're also responding to the Great Commandment (*Matt. 22:36-40*) and Great Commission (*Matt. 28:18-20*)—to love the Lord your God with everything you have, to love your neighbor as yourself, and to make disciples.

What follows isn't just another method or trick to add to your evangelistic arsenal. It's an outward-focused *worldview* that will have you looking for gospel conversations with anyone, at any time, and anywhere.

There is a problem with the way many believers view evangelism. It's one thing to *know* the basics of the gospel and a simple method or two, but a much different thing to regularly *share* that message with the people we love in a way that isn't awkward, judgmental, or forced... not to mention how scary it can be!

Our understanding of evangelism is largely built upon one thing: our worldview. Without a proper outward-focused worldview, it becomes a task, not the overflow it was intended to be. That's where Always Going comes in. We want to help you understand evangelism on a deeper level, looking at what comes *before* each gospel conversation. Through this resource, you will develop confidence and boldness in your witness that comes from a life fully dependent on God's plan, purpose, and timing.

On this journey, you'll encounter what we like to call the *elements of outward-focused faith*:

- ✝ **The Gospel** – Am I rooted in the gospel?
- ♥ **The Heart** – Has my heart been transformed?
- **The Life** – Does my life reflect what I claim to believe?
- 👥 **The Lost** – Am I motivated to reach others?
- ⏸ **The Gap** – Am I hesitant to share the gospel?
- 🔗 **The Role** – Am I confident in how God uses me?
- ☑ **The Plan** – Is my preparation fueled by love?
- ★ **The Win** – Am I celebrating every gospel conversation?



These eight elements work together to strengthen our dependence upon God *and* propel us toward the lost. The beautiful thing about this journey is that you don't have to do it alone. Learning, growing, and taking risks for the Kingdom is done most effectively with a mentor, pastor, or trained Always Going GO Leader. Find a trusted partner who can regularly celebrate with you, answer questions, walk through frustrations, encourage, correct, and pray for you as you become the evangelist God has called you to be.

Thank you, from the bottom of my heart, for being bold enough to take your next step of faith. Thank you for equipping yourself to bring the light of the gospel to a dark world. Now go and make disciples.

Andrew Steier  
Always Going Founder

# THE GOSPEL

Am I rooted in  
the gospel?



# GRASPING THE GOSPEL



Evangelism begins long before we open our mouths. It begins in the mind and heart. Before we rush out to share with others, let's spend some time reviewing what we know and how confident we are communicating the gospel message.

**At its core, the gospel, or *good news*, consists of four parts that work in perfect harmony.**

## Holy God

God has always existed as Father, Son, and Spirit. He is perfect and holy in every way. He didn't *need* anything but, out of His great love, He created us to rule and enjoy life with Him in the Garden of Eden, paradise on earth. We are the pinnacle of His creation, made in His very image.

## Sinful Man

Despite being given all things, including an intimate relationship with God, we weren't satisfied. We wanted more, were deceived into disobeying God, and brought another way into creation that contradicted God's perfect way. We call this way sin, and it's a barrier between us and a loving God.

## Perfect Savior

God did not eliminate us, opting to start over. He moved forward with redemption on His mind. God sent His Son, Jesus, to take our place. The payment for sin is death, and Jesus, the only sinless one, willingly gave His life to make a way for us to be adopted into God's family forever.

## Eternal Destiny

When we turn from our sin and trust wholly in God, we're adopted into His eternal family and given a new heart that longs for His way. When we fall short, we look to Jesus who paid our debt and freely forgives. We grow more like Christ each day until we go to be with Him forever.

There are many great ways to share the story of salvation, but the core message is always the same. It's important not to feel locked into one *method* but understand how to share the same *message* in many ways.

This method is called the **Romans Road**—four verses from Romans that communicate the gospel message.

**Romans 3:23** — For all have sinned and fall short of the glory of God.

**Romans 6:23** — For the wages of sin is death, but the gift of God is eternal life in Christ Jesus our Lord.

**Romans 5:8** — But God demonstrates His own love for us in this: While we were still sinners, Christ died for us.

**Romans 10:9** — If you declare with your mouth, "Jesus is Lord," and believe in your heart that God raised Him from the dead, you will be saved.

Author J. Mack Stiles uses **four often-asked questions** that are answered by the gospel:<sup>1</sup>

1. Who is God?
2. Why are we in such a mess?
3. What did Christ do?
4. How can we get back to God?

They say *practice makes perfect*, but let's not shoot for perfection quite yet. How about this? *Practice makes it easier*. The only way to become more comfortable and confident with the gospel message is to practice. Let's spend a little time grasping the gospel.

**In your own words, how might you explain the gospel message to someone who hasn't heard it?**

*Feel free to write it out completely or simply list parts of the gospel message you think are important.*

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**What makes the gospel such "good news"?**

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**If any major part of the gospel is left out, does it stop being good news? *Why or why not?***

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**What *isn't* the gospel? *Are there any ideas that people try to add to the gospel to try making it "better"?***

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**How confident do you feel communicating the basics of the gospel?**

*Draw an X on the spectrum to indicate your answer*

**NOT AT ALL** - - - - - | - - - - - **CONFIDENT**

# THE HEART

Has my heart been  
transformed?



# SHARING MY STORY



When we hear the gospel and surrender to Christ, something changes. We're given a new identity as members of God's family. Sharing our story of transformation with others is one of the best ways to demonstrate the *power* of the gospel.

**What is a testimony?**

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**Why does a testimony matter? What's the point?**

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**What are the three most important parts of a testimony?**

- **Who was I** before I knew God?
- **What happened** that caused me to follow Him?
- **Who am I now** that He has made me new?

**What are my biggest struggles in sharing my story with others?**

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**What is unique about my personal story?**

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# REVIEWING MY RELATIONSHIP



In John 15:1-5, Jesus tells us to abide *in Him* before we try to produce anything *for Him*. God uses surrendered, Spirit-led people to advance His Kingdom. Intimacy over ability. But how can we tell if we're truly abiding in Christ? Let's take a look.

Reflect on your thoughts, impulses, and reactions over the last few weeks. What do you notice?

Circle the more accurate word in each pair

**"OVER THE LAST FEW WEEKS, I HAVE BEEN *MORE*..."**

**LOVING** or **HATEFUL**

**SELF-CONTROLLED** or **INDULGENT**

**JOYFUL** or **MELANCHOLY**

**HUMBLE** or **ARROGANT**

**PEACEFUL** or **ARGUMENTATIVE**

**ENCOURAGING** or **CRITICAL**

**PATIENT** or **NITPICKY**

**COMPASSIONATE** or **JUDGMENTAL**

**KIND** or **RUDE**

**QUIET** or **OPINIONATED**

**FAITHFUL** or **TWO-FACED**

**SELFLESS** or **ENTITLED**

**GENTLE** or **HARSH**

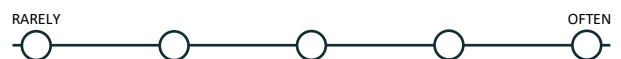
**MERCIFUL** or **VENGEFUL**

There's no condemnation for those who are in Christ, but that doesn't mean we're perfect. Jesus invites imperfect people into deeper intimacy, not shame and guilt. *Abiding* in Him is what makes us effective in His mission, not performance or perfection.

**How has Jesus' invitation impacted your spiritual habits and disciplines?**

*Indicate how often you connect with God in the following ways*

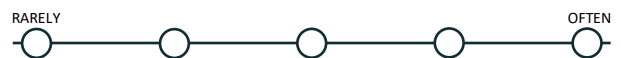
**PRAYER:** Talking and listening to God



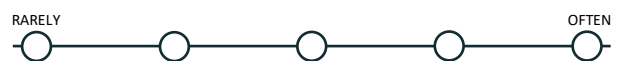
**SCRIPTURE:** Studying and meditating on His Word



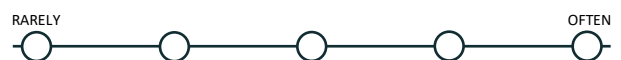
**GENEROSITY:** Giving of time, talent, and treasure



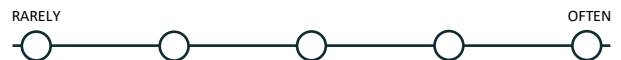
**WORSHIP:** Celebrating the person and works of God



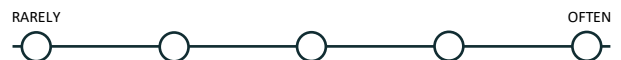
**COMMUNITY:** Living life with other believers



**SERVICE:** Acting intentionally for the sake of others



**CONFESSION:** Rooting out sin with God and others



# DISPLAYING DEVOTION

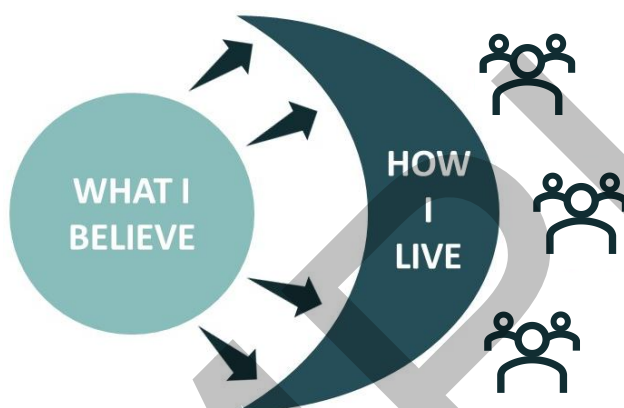


When God changes our hearts, He calls us to shine His light so others might know Him. The way we live shows others what we believe and if we have truly been changed by God. To effectively reach the lost, the heart and life *must* work together in harmony.

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*What I believe  
about God  
**determines**  
how I live*

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*How I live my  
life **reveals**  
what I believe  
to others*

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In his book, *The Cost of Discipleship*, Dietrich Bonhoeffer introduces us to **cheap** and **costly** grace, two views of Christ's sacrifice that lead to radically different lifestyles.

**CHEAP GRACE** – Accepting God's gift of salvation with no cost to me or the way I live.

"[Cheap] grace is represented as the Church's inexhaustible treasury, from which she showers blessings with generous hands, without asking questions or fixing limits. Grace without price; grace without cost! The essence of grace, we suppose, is that the account has been paid in advance; and, because it has been paid, everything can be had for nothing."<sup>1</sup>

"Cheap grace means the justification of sin without the justification of the sinner. Grace alone does everything, they say, and so everything can remain as it was before...<sup>2</sup> [It] is the preaching of forgiveness without requiring repentance."<sup>3</sup>

**COSTLY GRACE** – Understanding the weight and beauty of God's gift and responding with devotion.

"Costly grace is the treasure hidden in the field; for the sake of it a man will gladly go and sell all that he has. It is the pearl of great price to buy which the merchant will sell all his goods. It is the kingly rule of Christ, for whose sake a man will pluck out the eye which causes him to stumble; it is the call of Jesus Christ at which the disciple leaves his nets and follows him."<sup>4</sup>

"Grace is costly because it compels a man to submit to the yoke of Christ and follow him; it is grace because Jesus says: 'My yoke is easy and my burden is light.'"<sup>5</sup>